

## Contact

grzegorz.kaczorek@gmail.com

www.linkedin.com/in/gkaczorek  
(LinkedIn)

gkaczorek.com (Blog)

## Top Skills

Ruby

PostgreSQL

PHP

## Languages

English (Native or Bilingual)

German (Elementary)

## Certifications

Professional Cloud Developer

# Greg Kaczorek

Principal Engineer at Toptal

Warsaw

## Summary

A full-stack software engineer with 12+ years of professional experience in web based technologies and leadership roles.

## Experience

Toptal

5 years 4 months

Principal Engineer

September 2020 - Present (1 year 3 months)

remote

Team Lead - Enterprise Sales Operations

February 2018 - October 2021 (3 years 9 months)

- Leading a team of 12 developers.
- Implementing product improvements that support the sale of Toptal services to Enterprise clients.
- Improving workflow and delivery.
- Driving engineering excellence.
- Ensuring team is delivering high-value results.
- Helping guide and direct the technical and product strategy.
- Overseeing the implementation of engineering best practices.

Software Engineer

August 2016 - January 2018 (1 year 6 months)

remote

- Developing the main product used by 50k+ users.
- Working with a fully distributed team to implement projects that deliver value.
- Creating a GraphQL API from scratch that is already used by several internal projects (React, iOS)

AgriCircle AG

Ruby Developer / Lead Software Engineer

March 2014 - July 2016 (2 years 5 months)

remote

- Coordinating a team in building the main a product of AgriCircle.
- Restructuring and re-engineering legacy code for quality and performance.
- Defining and enforcing code quality.
- Scrum Master responsibilities.
- Backlog grooming.

## Acxiom

### Solutions developer

May 2013 - February 2014 (10 months)

- Developing software solutions in a variety of technologies: Ruby, .NET, Java (Web APIs, Spring, Play), Adobe Campaign (Neolane)
- Coaching developers on web development
- Designing software architecture for new projects
- Eestimating the impact of customer requests
- Introducing open source into the enterprise

## Grafinet Sp. z o.o.

5 years 9 months

### Lead Software Engineer

September 2009 - April 2013 (3 years 8 months)

Warsaw, Masovian District, Poland

- Programming websites and applications for clients (PHP, Ruby, Python)
- Programming mobile applications for clients (Android)
- Research and development in software technology
- Research and development in online marketing
- Software project management for key clients
- Designing and implementing in-house web and mobile applications
- Designing and implementing web and mobile applications for major clients
- Designing the SEO/SEM strategy, both internal and for clients

### Software Engineer

December 2007 - August 2009 (1 year 9 months)

- Programming websites and applications for clients (PHP, Ruby, Python)
- Designing and implementing a new version of the in-house CMS
- Designing and implementing tools for SEO
- Day to day website maintenance for clients
- Consulting on online marketing strategy

### Junior Programmer

August 2007 - November 2007 (4 months)

- Maintaining and extending the in-house CMS

- Designing and implementing tools for SEO
- Day to day website maintenance for clients

---

## Education

Polish - Japanese Institute of Information Technology  
Master's degree, Computer Science · (2010 - 2012)

Warsaw University of Technology  
Engineer's degree, Management and Marketing · (2007 - 2011)